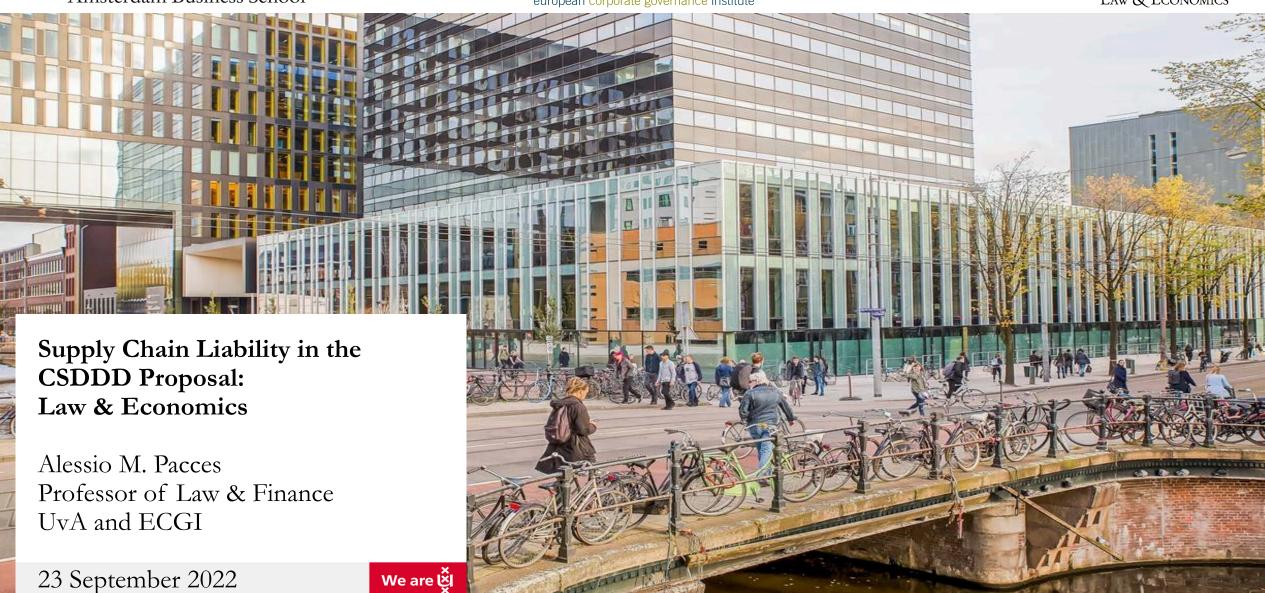




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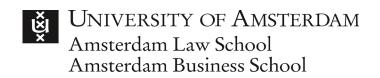






#### Outline

- 1. The rule establishing Supply Chain Liability (art 22 CSDD Directive proposal)
- 2. Function (Theoretical Law & Economics): curbing strategic use of limited liability
- 3. Function (Empirical Law & Economics): evidence of strategic use of limited liability
- 4. A missed opportunity: Supply Chain Liability very easy to avoid
- 5. Attention points for EU/national legislators







### The rule (art 22 CSDD Directive proposal)

- 1. Companies in scope are liable if adverse environmental impact/adverse human rights impact  $\rightarrow$  damage
- 2. Damage arising from (art 6):
  - a. Company's own operations
  - b. Company's subsidiaries
  - c. Company's "established business relationships" within the "value chain" > Supply Chain Liability
- 3. Lack of "due diligence" = failure to (art 7, 8):
  - a. Prevent/adequately mitigate *potential* adverse impact
  - b. Bring to an end/minimize <u>actual</u> adverse impact
- 4. Liability for damage by **indirect partners** excluded if contractual cascading/compliance verification (art 22)
- 5. <u>Unless</u> it is **unreasonable** to expect that they are **adequate** to pursue the goals of art 7, 8.





# Law & Economics of Supply Chain Liability (theory)

- 1. Tort liability to correct negative externalities
  - Expected tort liability  $\rightarrow$  <u>deterrence</u>  $\rightarrow$  internalize cost of human and environmental degradation
- 2. Hansmann & Kraakman (1991): limited liability undermines deterrence
  - <u>Judgment proofness</u>  $\rightarrow$  lower incentive to take care/monitor (environmental risk, labour conditions)
  - Incentive to concentrate (potentially) socially harmful activities in judgment-proof subsidiaries
- 3. Unlimited liability → Evasion → Supply Chain Liability
  - Companies may evade parent liability by outsourcing
  - MNCs may outsource (potentially) socially harmful activities to undercapitalized suppliers/buyers
  - <u>Supply chain liability</u>  $\rightarrow$  victims can sue deep-pocket outsourcers  $\rightarrow$  internalize externalities
- 4. It works in theory, but empirically?







## Law & Economics of Supply Chain Liability (empirics) (1)

- 1. Do companies use **subsidiaries** strategically (i.e. to evade tort liability)?
- 2. Akey & Appel, "The Limits of Limited Liability", Journal of Finance (2021)
  - A natural experiment: <u>some</u> US federal circuits supported parent liability in 1980 environmental statute
  - Bestfoods (1998)  $\rightarrow$  parent liability protection in all US states
  - Diff-in-diff design  $\rightarrow$  treatment = parent liability jurisdictions, control = no (never) parent liability

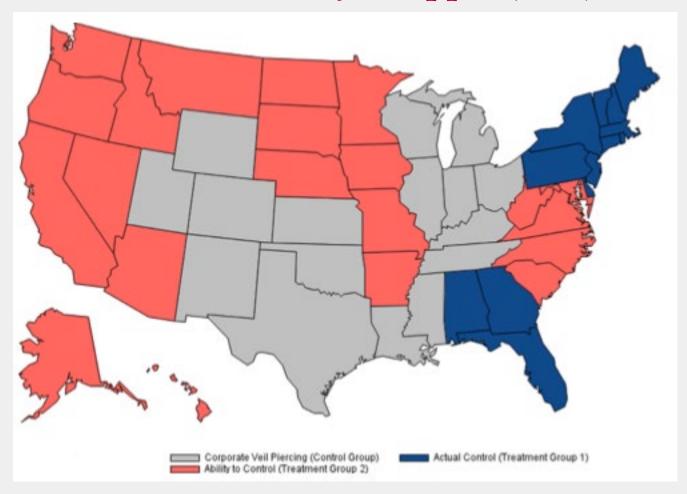
#### 3. Results

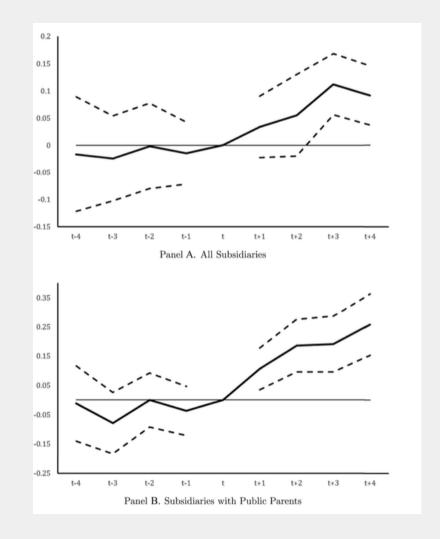
- Parent liability protection (post-Bestfoods)  $\rightarrow$  5% to 9% increase in pollutant emissions by subsidiaries
- Impact is much higher when parent is publicly traded
  - O Suggests pay-per-performance putting more pressure on subsidiaries





### Main results of Akey & Appel (2021)











### Law & Economics of Supply Chain Liability (empirics) (2)

- 1. Do companies design the **supply chain** strategically (i.e. to evade tort liability)?
- 2. Lam, "Do Health Risks Shape Firm Boundaries?" Working paper (2021)
  - Another natural experiment: US carcinogen designation every year
  - Designation increases liability risk (→ burden of proof)
  - Diff-in-diff design → carcinogen designation affects different firms/plants in different points in time

#### 3. Results

- a. After designation, using firms *increase asset sales*  $\rightarrow$  pollution concentration (judgment-proofness)
- b. After designation, using firms outsource carcinogen emissions
- c. Increases  $\cong$  4-fold if firms were **sued** before





# Key result of Lam (2021)

	(1)	(2)
	Log(Assets)	Outsourcing
		Emissions
$TREAT \times POST \times SUED$	-0.142***	0.031*
	(0.053)	(0.019)
$TREAT \times POST$	-0.042**	0.008**
	(0.017)	(0.004)
$TREAT \times SUED$	-	-
$POST \times SUED$	0.055	-0.005
	(0.048)	(0.008)
TREAT	-	-
POST	0.010	0.000
	(0.011)	(0.002)
SUED	-	-
Observations	60,589	60,589
Firm-Cohort FE	Yes	Yes
Industry-Year-Cohort FE	Yes	Yes
Cluster	${\bf Firm}$	$\operatorname{Firm}$
Adj. R-Sq.	0.971	0.608





#### Thus, CSDDD's liability welcome, unless companies can:

- 1. Avoid extraterritorial reach (EU & Non-EU > turnover threshold)
  - Liability does not carry on to Non-EU parent  $\rightarrow$  may use judgement proofness of EU subsidiary
  - May still trigger US parent's director liability for the subsidiary's losses (Enriques & Gatti 2022)
- 2. Avoid "subsidiary" designation  $\leftarrow$  controlled undertaking (Directive 2004/109/EC)
  - majority of voting rights (also by agreement)/appoint majority of board members
  - "dominant influence"
- 3. Avoid Supply Chain Liability
  - "established business relationships" → large coverage
  - in direct contractual relationships:  $\rightarrow$  "appropriate measures" to identify, prevent, mitigate ...
  - in <u>indirect</u> contractual relationships → <u>box ticking</u>
    - o Contractual cascading
    - o Compliance verification
  - unless it is unreasonable to expect that these measures are adequate





# What should national/EU legislator worry about?

- 1. Who is to **prove** that contractual cascading and compliance verification "could be/be not reasonably expected to be adequate"?
  - a. The plaintiff (victim)  $\rightarrow$  hard to do  $\rightarrow$  liability = no bite
  - b. The (parent) company  $\rightarrow$  incentive to take effective measures
- 2. Avoidance Supply Chain Liability  $\rightarrow$  negative externalities (defies the CSDDD's goal)
  - Burden of proving "unreasonableness" → national law (Recital 58 CSDDD)
    - «The liability regime does not regulate who should prove that the company's action was reasonably adequate under the circumstances of the case, therefore this question is left to national law»
  - Even if some national laws puts it on parent, not all MS will do it  $\rightarrow$  regulatory arbitrage (by parents, incorporating in friendly jurisdictions)  $\rightarrow$  a case for EU law





Many thanks for listening!

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